TRANSFORMING TOMORROW



San Angelo Area Foundation 2014 ANNUAL REPORT

OUR LETTER TO YOU

Welcome to our annual report for 2014, which witnessed the Foundation receiving more than \$23 million in donations and 17 new funds. Over \$11 million in grants were awarded, as you can see on pages 15-18 of this report. Read more about two particular grantees we were able to support on pages 11-12.

We are pleased to announce that we ended this past year with over \$106 million in assets comprised of more than 270 separate funds. This past year, we were excited to grant over \$7 million from several funds created by donors to start construction on a new Performing Arts Center scheduled to open in the fall of 2016. Scholarship funds of the Foundation continue to grow, and we awarded more than 400 scholarships in 2014. Since inception, more than \$6 million in scholarships have been awarded to over 3,000 recipients.

As we write this report, the Foundation launched San Angelo Gives, making it the largest online giving event in San Angelo history. 3,296 gifts were made on May 5, 2015, supporting their favorite charities, which was then amplified by other donors and Foundation funds. Your generosity has been put to work helping 111 different causes you support, totaling \$787,173. See page 13 of this report for more information about San Angelo Gives.

Since the Foundation began in 2002, we have been blessed to have received more than \$145 million in donations and have awarded over \$62 million in grants, and new donors continue to create new and exciting ways to leave their legacy and improve the quality of life in our area.

> On behalf of the board of directors, we hope you enjoy this report and continue to work with us to transform tomorrow for your community.

> > Yours truly,

Jeffrey McCormick Chairman of the Board

Matt Lewis President & CEO

San Angelo Area Foundation ADVANTAGES



When you consider philanthropic giving, look to the San Angelo Area Foundation to create your endowment:

EASY

- No need to create a separate 501(c)(3) organization
- Assistance with estate planning and scenario simulations

EFFICIENT

- Reduced expenses by pooling resources
- Professional investment managers and other services secured at a significant discount
- Optimized earnings exceeding benchmarks
- Your fund gains exposure to other potential philanthropists who may want to support your cause

EFFECTIVE

- Your gifts and bequests directly reflect your values
- Your gifts and bequests directly help your community

SECURE

• Annual, independent audit of funds

Make the maximum impact with your charitable gift

FOCUSED FUNDS MAKE THE MOST IMPACT

Unrestricted Funds An ideal way to address our community's highest priorities. The Foundation urges all donors to designate at least a portion of their fund for unrestricted purposes to help with special projects and changing community needs.

For donors who want to support specific charitable agencies or an area of special interest, such as education, the arts, or a particular geographic area. Designated & Field of Interest Funds

Agency Funds Initiated by agencies and their donors to provide an annual income stream to non-profit organizations who wish to avoid the hassle of setting up/managing a private endowment themselves.

For donors who want to play a significant role in decisions about the use of fund proceeds. Advised fund donors make grant recommendations to the Foundation Board of Directors. Funds can be endowed or non-endowed.

Donor Advised Funds

For a list of funds, please see pages 7-10.

Scholarship Funds

An ideal way to provide scholarships for youth. The Foundation manages the investments of the fund and administers scholarship services. A donor may define criteria for the scholarship.

Charitable remainder trust, lead trust, or gift annuity that delivers income for donor or a designee for fixed term or for life. Provides tremendous tax and estate planning advantages.

Split Interest Funds

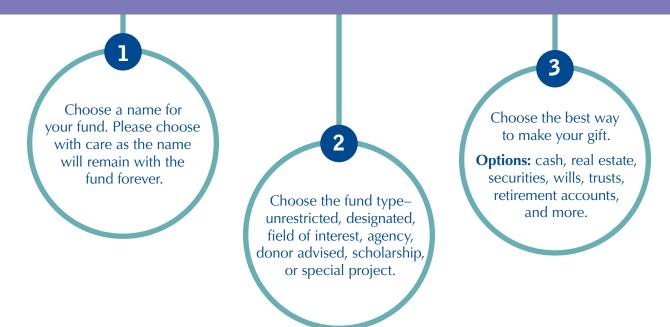
Deferred Gift Funds An endowment funded later in life, usually at the end of life from estate or life insurance proceeds. Very simple and effective estate planning tool.

Established to hold, manage, and distribute funds for a specific project.

Special Project Funds

HOW TO CREATE A FUND

The process is simple and flexible, and your gift affords the maximum tax deduction. Based on your individual situation, our staff will advise you on the best way to leave a lasting legacy in our community.



GIFTS OF APPRECIATED ASSETS MAKE SENSE

Sometimes a gift of an appreciated asset is the best way for you to make a charitable contribution. Such gifts can include real estate, oil & gas interests, interest in a family limited partnership, closely-held, non-publicly traded stocks, as well as publicly-traded stocks.

These gifts can be added to an existing fund of the Foundation or can be used to create a new endowed fund. They can also be used to fund a charitable gift annuity that will provide a donor with a lifetime of income with hefty tax savings. An example: A donor owns a publicly traded stock and decides to donate 1,000 shares to a fund at the Foundation. The shares are worth \$100 each but were purchased ten years ago for \$20 each.

If the donor sold the stock and then made a charitable gift with cash, the donor would pay capital gains taxes on the profit. By gifting the stock, capital gains taxes are avoided, and the donor can deduct the full value of the gift.

Assuming a 33% tax bracket and 15% for long-term capital gains, the donor is able to avoid more than \$15,000 in capital gains taxes while enjoying a hefty charitable tax deduction of more than \$33,000.

This same type of benefit can be available for other types of appreciated assets and removes the asset from a donor's estate, thus potentially lowering estate taxes.

Always contact your attorney, CPA, or financial advisor to fully understand the benefits of your particular charitable donations. To learn more about gifting appreciated assets, call us at 947-7071. PLANNED GIVING OPTIONS



Bequests

Establish a fund through your will or trust.

Retirement accounts

Name the Foundation as beneficiary of your IRA, 401(k), or other retirement plan. At your passing, the retirement funds transfer to the Foundation without estate tax or income tax implications.

Charitable remainder trusts

The donor and/or other named beneficiaries retain a life income and earn immediate and long-term tax benefits. Upon termination, assets go to a charitable fund named and designed by the donor.

Charitable gift annuities

A gift annuity is created by transferring cash or appreciated properties, such as stock, as an irrevocable gift to the Foundation. We distribute a guaranteed, fixed payment to you for the rest of your life. At your passing, the amount remaining in your gift annuity can be distributed between a discretionary fund and other charitable endowments established at the Foundation.

Charitable lead trusts

With a lead trust, donors establish an irrevocable fund that distributes cash to their favorite charities for a set number of years. When the trust expires, the assets within the trust revert to the donors or their selected beneficiaries. Donors have the opportunity to observe and enjoy their gifts being used for present needs.

Insurance

Name the Foundation as owner and beneficiary of an insurance policy to be used to establish a future charitable fund. The donor can earn an immediate tax deduction, and any additional premium payments also are potentially deductible.

LIST OF FUNDS

Component Funds of the Foundation listed below. To donate to any of these funds, you can simply reference the fund name in the memo portion of your donation.

DESIGNATED & AGENCY FUNDS

Adult Literacy Council Endowment Fund Andrew A. and Mary S. Sugg Endowment Fund Angelo Catholic School Foundation Angel Fund Angelo Catholic School Foundation Fund Angelo Catholic School Scholarship Endowment Fund Angelo Civic Theatre Endowment Fund Angelo State University Meat Science Fund Anglican Church of the Good Shephard Const. & Maint. Fund Anglican Church of the Good Shepherd **Endowment Fund Baptist Memorial Endowment Fund** Bill Sims Wool & Mohair Research Endowment Fund Boys & Girls Club of San Angelo Endowment Fund Boy Scouts of America-Texas Southwest Council -Training Center Endowment Fund Boy Scouts of America-Texas Southwest Council-**Endowment Restricted Fund** Boy Scouts of America-Texas Southwest Council-**Unrestricted Funds** Boy Scouts of America-Texas Southwest Council-Fawcett Development Fund Boy Scouts of America-Texas Southwest Council-Sol Mayer Ranch Fund Boy Scouts of America-Texas Southwest Council-Willig/Cralle Scout Asst Fund C Russell Myers San Angelo Art Club Fund Cauthorn Charitable Trust Endowment Fund Children's Advocacy Center Endowment Fund Concho Christmas Celebration Fund Concho Valley Home for Girls Endowment Fund Concho Valley Regional Food Bank Endowment Fund Cornerstone Christian School Foundation **Endowment Fund** Dewees & John Poulson Memorial Endowment Fund **Elegant Lily Fund**

Elmer Kelton San Angelo Parks Endowment Fund Elmer Kelton Statue Maintenance Fund Emmanuel Episcopal Church Boulware **Endowment Fund** Fife Cemetery Endowment Fund First Presbyterian Church of San Angelo **Endowment Fund** Flynn Fund IV Fort Concho Foundation Endowment Fund Frances Mertz Memorial Sculpture Maintenance **Endowment Fund** Garden of Memories Endowment Fund Girl Scouts of Central Texas Council Endowment Fund Glen Meadows Baptist Church Benevolent **Endowment Fund** Grants for Teachers Fund Henniger Endowment Fund Heritage Park Endowment Fund Hospice of San Angelo Foundation Endowment Fund House of Faith Endowment Fund Howard College San Angelo Scholarship Fund Humane Society of Tom Green County **Endowment Fund** Jack Pardee Sculpture Fund James Phillips Williams Foundation Endowment Fund Jim and Margaret Williams Endowment Fund Junior League of San Angelo Endowment Fund Charles & Barbara Keilers A&M Endowment Fund Kiowa Creek Endowment Fund La Esperanza Endowment Fund La Gran Familia Ministries Endowment Fund Lillian M. Hudspeth Memorial Hospital **Endowment Fund** Mattaw Ministries & Children's Home Fund Massey Methodist Assistance Fund Trust Meals for the Elderly Endowment Fund Melvin and Angie Jennings Endowment Fund Menard Public Library Endowment Fund MHMR–Services for the Concho Valley Fund Mosaic Endowment Fund Patrica Pruitt Ivey Charitable Fund Robert Polunsky ASU Endowment Fund Rotary House of Hope Fund San Angelo A&M Club Scholarship Fund

San Angelo Art Club Fund San Angelo Chamber Singers Fund San Angelo Christian Academy Endowment Fund San Angelo Day Nursery Endowment Fund San Angelo Industries Endowment Fund San Angelo Museum Endowment for Ceramic Events San Angelo Museum of Fine Arts Endowment Fund Frank & Joan Rose Endowment Fund for San Angelo Museum of Fine Arts Dorothy Landrum Ellington and Margaret Boehme Drake Endowment Fund for SAMFA San Angelo Safety City Fund San Angelo SNAP Endowment Fund San Angelo Symphony Endowment Fund Charley & Jacqueline Shannon Endowment Fund Sonrisas Therapeutic Riding Endowment Fund Sterling City Education Foundation Fund Success by Six Endowment Fund Sutton County Health Foundation Endowment Fund Sutton County Hospital District Fund Terry & Kathy Waller "Water For All" Endowment Fund TFWC Western District Alma Van Sickle Scholarship Fund Tom Enochs St Johns Episcopal Church Endowment Fund Tom Green County Friends of the Library Fund Tom Green County Library Endowment Fund Trinity Lutheran Church Endowment Fund Trinity Lutheran Church Music Endowment Fund Trinity Lutheran Church Walter L. Pfluger **Endowment Fund** Trinity Lutheran Church L. Gene Schkade **Endowment Fund** Trinity Lutheran Church Marvin Shultz Memorial **Endowment Fund** United Way of the Concho Valley Endowment Fund United Way of the Concho Valley L. Gray and Mary June Beck Endowment Fund United Way of the Concho Valley Hirschfeld Family Endowment Fund United Way of the Concho Valley Keener **Endowment Fund** Unity Church Foundation Trust Fund Wesley Soup Kitchen Endowment Fund

West Texas Boys Ranch Foundation Altizer Endowment Fund West Texas Boys Ranch Foundation Broman Endowment Fund West Texas Boys Ranch Foundation Williams Endowment Fund West Texas Boys Ranch Foundation Scholarship Funds (12) YMCA J W Broman Endowment Fund Y Agency Fund

SCHOLARSHIP FUNDS

Central High Class of 1965 Scholarship Fund San Angelo A&M Endowed Scholarship Fund San Angelo A&M University Mothers' Club **Endowed Scholarship Fund** George Alexander Scholarship Fund Allison Educational Fund Mike and Donna Anderson ASU Baseball Scholarship Fund Clay Antilley Memorial Scholarship Fund Armstrong Backus Scholarship Fund Travis Armstrong Memorial Scholarship **Endowment Fund** Daniel & Lois Duderstadt Arnold Scholarship Fund James Hindman ASU Baseball Scholarship Fund Jack & Nina Brewer Scholarship Fund West Texas Ag Scholarship Fund Ted Bruton Memorial Scholarship Fund Sharyland Utilities Scholarship Fund Bill Carrico Music Scholarship Fund Zane Coates Memorial Scholarship Fund Coke County Foundation Scholarship Fund Paige Corbell Memorial Scholarship Fund X B Cox Jr Family Scholarship Fund Melba White Cox Scholarship Fund **Community Scholarship Fund** Rick DeHoyos Scholarship Fund ASU FAME Mayer Anderson Memorial Scholarship Fund ASU FAME Scholarship Fund Margaret Stites Memorial ASU FAME Scholarship Fund Fannie DeHoyos Sanchez Memorial Scholarship Fund Dr. Ronnie Fenton Scholarship Fund Florence Nightingale Endowed Scholarship Fund

Flynn Scholarship Fund Flynn Scholarship Fund II Paul Gibson Memorial Scholarship Fund Dr. O. Sterling Gillis III Scholarship Fund Billy and Mary Golder Roberson Family **Endowment Fund** Hale Family Scholarship Fund Eleanor & Werner Harsch Miles Bulldog Scholarship Fund Marjorie Howell Scholarship Fund Karen Kay Huddleston Memorial Scholarship Fund Bryan and Velma Hunt Scholarship Fund Dub & June Izzard Scholarship Fund Carl R. Johnson Spirit Award Scholarship Fund Junior Writers Competition Scholarship Fund Elmer Kelton Scholarship Fund Gloria Kerbow Memorial Scholarship Fund E.ON Climate & Renewables Education Fund for **Kinney County** Cleve Kirkland Cornerstone Scholarship Fund LaRue D. Allison Scholarship Fund Kara Linthicum Memorial Scholarship Fund Dr Charles W Livingston Jr Scholarship Fund Martin Family Scholarship Fund L P Bloodworth Dee Ora Masonic Lodge #715 Scholarship Fund Robert and Mary Payne Massie Memorial Scholarship Fund Ralph & Bobby Lou Mayer Scholarship Fund Ralph and Bobby Lou Mayer Academic Scholarship Fund Deanna Mayfield Memorial Scholarship Fund Lindsay Ann McCutchen Memorial Scholarship Fund Wylie McDonald Memorial Golf Scholarship Fund John Mark McLaughlin Scholarship Fund C.T. McLaughlin Scholarship Fund Amy McLaughlin Memorial Scholarship Fund Raymond Torres Meza II Memorial Scholarship Fund Rhett Miller Memorial Scholarship Fund Austin C Millspaugh Scholarship Fund Rhett Miller Soccer Scholarship Fund 1st Community Federal Credit Union/Mark Nikolauk Memorial Scholarship Fund E.F. Noelke Memorial Veterinary Scholarship Fund

Jaime Padron Memorial Scholarship Fund Palmer Family Scholarship Fund Harold and Elizabeth Bowman Peterson Scholarship Fund Karen O'Brien Pfluger Scholarship Fund A. Lee Pfluger Scholarship Fund JoAnne and Charles E Powell Academic Excellence Scholarship Fund Tanner Puckett Memorial Scholarship Fund Shawna Nichole Ralph Memorial Music Scholarship Fund Dennis and Ginger Reed Scholarship Fund Ozelle & Morris Reese Scholarship Fund Paul R. Robbins Scholarship Fund Robinson School Scholarship Fund Jim Rose Memorial Scholarship Fund San Angelo Rotary Scholarship Fund Class of 1958 SAHS Scholarship Fund San Angelo Schools Scholarship Fund Sterling City Education Foundation Scholarship Fund Derek Sheppard Memorial Baseball Scholarship Fund Mary T. Simpson Scholarship Fund Stephens Fund for ASU Athletics Stephens Scholarship Fund of the Concho Valley for ASU Athletics John A. Stephens Memorial Scholarship Fund Herb Straach Family Scholarship Fund Team Terrill Cancer Survivor Scholarship Fund Lance Corporal Elias Torrez III Memorial Scholarship Fund Art and Eva Tucker Scholarship Fund Jo Grace TWQA Scholarship Fund Van Shahan Engineering Scholarship Fund T. Karman Weatherby MD Memorial Scholarship Fund John & Lula Ball White Memorial Scholarship Fund Ralph and Elene Wilson Scholarship Fund Louis and Eddie Mae Woodward Scholarship Fund Woolworth Scholarship Fund Marcus & Marjorie Young Scholarship Fund

FIELD OF INTEREST, SPECIAL PROJECTS & UNRESTRICTED FUNDS

Anna Gretchen Noelke Endowment Fund Cecil Williams Legacy Fund

Christoval Community Fund **DANAPATI Fund** Feast of Santa Angela Fund Fire Fund Frank and Joan Rose Charitable Fund **Future Fund** Head of the River Ranch Endowment Fund J. Willis Johnson Foundation Trust Fund Joyce Beckhusen Unrestricted Endowment Fund Max Hulse Endowment Fund Menard Community Fund Wayne & Jo Ann Moore Charitable Endowment Fund Noelke-Wilhelm Fund **Operations Fund** Public Arts of San Angelo Endowment Fund Randee Fawcett Endowment Fund San Angelo Gives Fund San Angelo Performing Arts Center Fund Unrestricted Endowment Fund Wade & Kyle Richardson Memorial Endowment Fund

DONOR ADVISED FUNDS

Aboussie-Hay Charitable Gift Fund Christian Asher Memorial Fund Amy & John Mark McLaughlin Donor Advised Fund Bailey Family Charitable Fund **Bates Family Foundation Fund Bennie Family Fund** Bill & Karen Pfluger Donor Advised Fund Bill & Karen Pfluger Endowment Fund Randy & Susan Brooks Charitable Foundation Fund Mason Brooks Charitable Fund Lauren Brooks Charitable Fund Dale and Joy Chase Endowment Fund Dr. James Herbert Childrens Fund Flynn Endowment Fund Fore the Kids Fund Friendship Fund Heartful Helping Hands Fund Heinze Family Fund James and Carmen Dusek Charitable Gift Fund Kenneth S & Brenda Gunter Donor Advised Fund King Family Charitable Fund Matt and Charlotte Lewis Charitable Gift Fund

Mayer 4 Charitable Fund New Family Gifting Fund Norris Family Charitable Fund Pollyanna & Steve Stephens Charitable Gifting Fund Price Family Charitable Fund Ralph & Bobby Lou Mayer Charitable Fund Robert Sol Mayer Charitable Fund San Angelo Kiwanis Club Endowment Fund Shangri-La Charitable Fund The Kingdom Fund

To donate to a fund, please reference the fund name in the memo of your check and mail to:

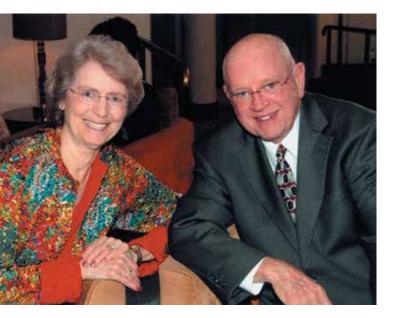
San Angelo Area Foundation 221 S Irving St. San Angelo, TX 76903

Or visit our web-site at www.saafound.org

Remember, a gift to an endowment lasts forever.

THE POWER OF DONORS: BILL AND CLAUDINE FLYNN

The San Angelo Area Foundation is blessed with hundreds of donors. In this annual report, the Foundation recognizes a couple who has made significant contributions to the Foundation and to philanthropy in San Angelo and the surrounding area.



Bill and Claudine Flynn called San Angelo home for ten years before they passed away in 2013 and 2011, respectively. Bill was born in Oklahoma, served in the Marine Corps, and completed a career with the TABC around the Odessa, Midland, and Big Spring area. Claudine spent the majority of her career working for the W. O. Shafer Law Firm in Odessa, all while raising their children. Bill and Claudine both were devout members of the Church of Christ and were always eager to share the gospel. They held a special place in their hearts for many different children's homes, missionary work, and faith-based organizations and sought ways to help those in need, while using their faith as their guiding principal.

Before their deaths, the Flynn's created several funds with the San Angelo Area Foundation to support scholarships and faith-based organizations that held up their belief in the gospel. Since inception, their endowed funds have awarded over 90 grants totaling more than \$420,000 as well as awarding over 210 scholarships totaling \$740,000 dollars in the last ten years. The best part is their charitable spirit will continue in perpetuity, and future generations will forever benefit from their legacy.

The Foundation is able to manage almost any charitable desire. If you would like to create your own legacy, please contact your advisor or the Foundation office to learn about the many options available with the San Angelo Area Foundation.



WHAT A SAAF GRANT C THE PEOPLE/PLANT CO

Since 2009, The People/Plant Conne programs across the community. The from alcohol and drug addiction, help rain water for gardening, and connect will understand the importance of savi

Grant funding from the San Angelo Are harvesting tanks to help further the cor create an outdoor classroom in the chi Recreation Center. Upon completion, t opportunity for children's groups to vis their food comes from, water conserva the environment.

WHAT A SAAF GRANT CAN DO: WEST TEXAS COUNSELING & GUIDANCE

A sand tray was created by a 7-year-old boy who had been picked on by some of his classmates at recess. He used the miniatures to recreate the scene.

He role-played the dialogue as it had occurred, then brainstormed other ways of handling the conflict, selected one he thought might work, and role-played what he might want to say if the r

and role-played what he might want to say if the problem occurred again.

Grant funding from the San Angelo Area Foundation provides a focus on Children and Adolescent therapy. West Texas Counseling & Guidance Licensed Professional Counselors create therapeutic bonds with children and teens often using play therapy and expressive art to enable kids to share in the language with which they are most comfortable.

Utilizing evidence-based practices that are effective, affordable, and promote personal development, West Texas Counseling and Guidance ensures that individuals and families seeking mental health treatment have access to counselling services, regardless of their socioeconomic status and ability to pay.





To learn more about how to create a grant or apply for one, please visit our website at www.saafound.org

AN DO: NNECTION

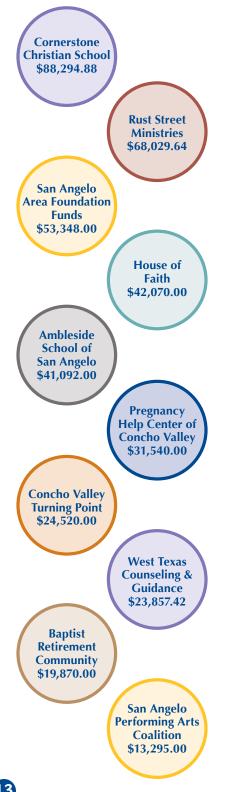
ction has cultivated horticulture ey work with individuals recovering educate our community on harvesting children to nature so, as adults, they ng it.

ea Foundation provides rainwater nservation efforts of PPC and also Idren's garden located at the Southside he children's garden will offer the it the garden and learn about where tion, nature, and how to take care of



SAN ANGELO GIVES

The Top 10 Nonprofits





San Angelo Gives, powered by the San Angelo Area Foundation, was launched on May 5th, 2015 uniting our community around causes that matter. In just 24 hours, this online fundraising effort proved that the spirit of philanthropy is strong in our community. With help from donors like you, San Angelo Gives raised \$787,173 through more than 3,296 donations for 111 area nonprofit causes in just 24 hours!

One day to celebrate our community... One day to raise needed resources... One day to recognize the impact we can make when we join together!

Thank you to our supporters for joining us in this unique effort. Visit sanangelogives.org and learn more about San Angelo Gives.

TANNER PUCKETT'S SCHOLARSHIP FUND



As a 4th grader attending Santa Rita Elementary, Tanner Puckett was a talented child, finding humor in all situations. Tanner had a wonderful way with words, and his creative nature gave birth to amazing dramatic efforts with puppets and ventriloquism. He loved to write and was interested in almost everything and everyone. Tanner's quick smile and wit brought out the desire to try new things in his friends and classmates. In 2007 friends and classmates created a Scholarship Fund in memory of Tanner after he passed away from heart disease. The Tanner Puckett's Scholarship Fund will award more than \$10,000 to qualifying students in 2015—the year Tanner would have been a graduating senior.

"The most important thing about Tanner is that God made him special. He loves dogs and has two of them. He loves to travel; he also has been to Disney World twice. He loves puppets and wants to be a puppeteer. He hopes to have a T.V. show with all of his friends. But the most important thing about Tanner is that God made him special."

~Written by Tanner Puckett

For a complete list of scholarship funds or to apply for a scholarship, please visit www.saafound.org

GRANTEE ORGANIZATIONS

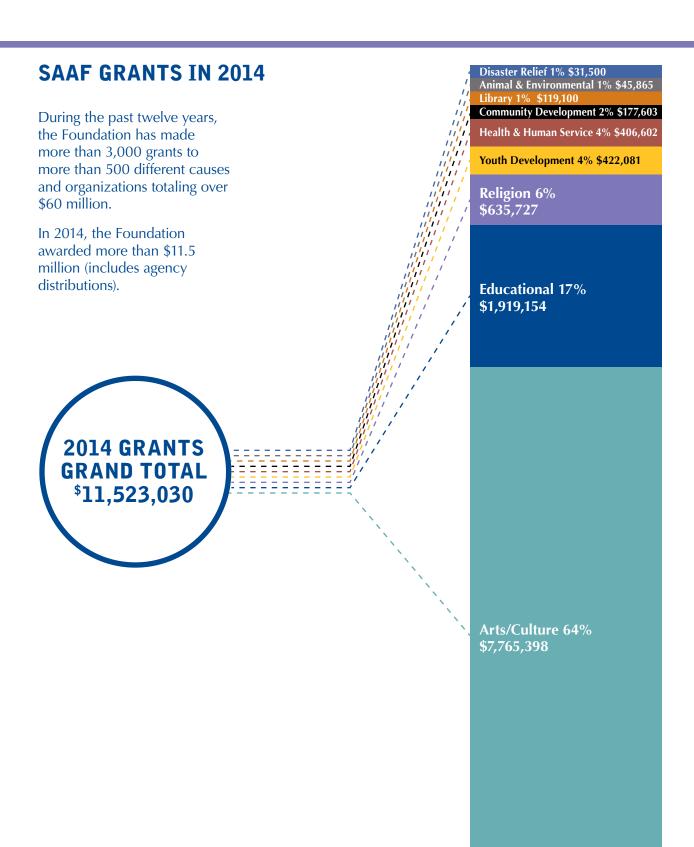
Abilene Christian University Alcohol & Drug Abuse Council for the Concho Valley American Center for Law and Justice American Family Association American Heart Association Angelo Catholic School Angelo Civic Theatre Angelo State University Angelo State University Athletic Department Angelo State University Foundation Angelo State University Meat Sciences Angelo State University West Texas Collection **Apologetics Press** Argosy University ASU Alumni Association Austin Community College **Bamberger Ranch Preserve** Bangs Church of Christ Barnhart Cowboy United Methodist Church **Baylor University Belmont University Blinn** College **Boiling Springs Church of Christ** Boy Scouts of America-Texas Southwest Council Boys & Girls Club of San Angelo, Inc. Cal Farley's Calvary Episcopal Church Camp Ida Christian Youth Encampment **Camp Living Waters** Case Western Reserve University Central Texas College Children's Advocacy Center of Tom Green County Inc. Christians in Action, Inc. Christoval Volunteer Fire Department Compassion International, Inc. Concho Christmas Celebration Concho Valley Home for Girls **Concho Valley Paws** Concho Valley Regional Food Bank Concho Valley Turning Point, Inc. Cordova Church of Christ **Cornerstone Christian School** Covenant School of Nursing **Criswell College** Critter Shack of Menard Cypress Lake United Methodist Church **Dallas Baptist University** Del Mar Community College **Duke University** Eden's Green Apple, Inc. Emmanuel Episcopal Church

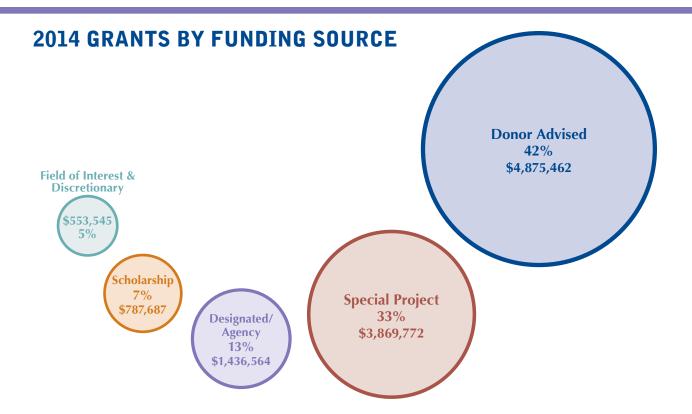
Family Matters Faulkner University Fellowship of Christian Athletes Fife Cemetery Association First Baptist Church First Baptist Church Big Lake First Presbyterian Church First United Methodist Church First United Methodist Church-Grand Junction First United Methodist Church Mertzon Florida College Fort Concho Foundation Fort Concho National Historic Landmark Freed-Hardeman University Friends of the Irion County Library Garden of Memories Cemetery Association Girl Scouts of Central Texas-El Camino Program Center **Glen Meadows Baptist Church** Gospel Broadcasting Network Greater Works Community Development Center Inc. Handley Church of Christ Hardin-Simmons University Hill College Hope College Hope in Christ Cowboy Church House of Faith-San Angelo Howard College San Angelo Howard College–Big Spring Howard Payne University **ICD Bridges** James Phillips Williams Memorial Foundation Johnson Street Church of Christ Junior League of San Angelo, Inc. Lamar University Laura W. Bush Institute Lindsay Church of Christ Lubbock Christian University McClennan Community College Meals for the Elderly Memphis School of Preaching **Menard Boy Scouts** Menard Public Library Middle Tennessee State University **Midland College** Midwestern State University Mission Arlington/Mission Metroplex Mosaic Mt. Juliet Church of Christ Murray State University Muscular Dystrophy Assoc : FARA-MDA Neumont University New Horizons Ranch & Center, Inc. New Life Ministries North Central Texas College-Gainesville

15

Northeast Texas Community College Odeon Preservation Association, Inc. Operation Homefront, Inc. Paulann Baptist Church **Project Dignidad Red Raider Club** Rhema Bible Church **Rice University** Ronald McDonald House Charities of the Southwest **Rust Street Ministries** Saint Johns Episcopal Church Sam Houston State University Samaritan's Purse San Angelo Area Foundation San Angelo Art Club San Angelo Christian Academy San Angelo Civic Ballet San Angelo Country Club San Angelo Cultural Affairs San Angelo Day Nursery San Angelo Independent School District San Angelo Industries San Angelo Museum of Fine Arts San Angelo Performing Arts Coalition San Angelo Stock Show & Rodeo Association San Angelo Symphony San Antonio 1000 Cancer Genome Project Sanford Church of Christ Schreiner University Shannon Medical Center-Children's Miracle Network Sierra Vista United Methodist Church SMU Continuing and Professional Education Sonrisas Therapeutic Riding Inc. South Plains College Southaven Church of Christ Southgate Church of Christ Southland Baptist Church Southwestern University St. Andrews School St. Edwards University St. John's Episcopal Church St. Mary's University Sterling City Independent School District Streams of Waters Ministry Sutton County Community Trust Sutton County Food Pantry and Resource Center Sutton County Health Foundation TALL Foundation Inc. Tarleton State University Texas A&M Health Science Center Texas A&M International University Texas A&M University Texas A&M University 12th Man Foundation Texas A&M University at Kingsville

Texas A&M University-Corpus Christi Texas Aggie Corps of Cadets Association Texas Christian University **Texas Historical Foundation** Texas Hunger Initiative/Kids Eat Free Program Texas Sheep & Goat Raisers' Assn Texas State Technical College–Brownwood Texas State Technical College–Sweetwater Texas State University Texas Tech Health Sciences Center Texas Tech University Texas Woman's University **Texas Wounded Warriors** The Garden Gathering The Good Samaritan Center of San Antonio, TX The Hospice of San Angelo, Inc. The Masonic Grand Lodge Library & Museum of Texas The People/Plant Connection The Salvation Army The University of Texas at Austin The University of Texas of the Permian Basin (UTPB) The University of Texas–Pan American Through God Comes Justice Ministry Tom Green County Library Trinity Lutheran Church Trinity University Tulsa Welding School Union University United Way of the Concho Valley Unity Church of San Angelo University of Dallas-Irving University of Houston University of Kansas University of New Mexico-Albuquerque University of North Texas University of North Texas-HSC University of Oklahoma University of Texas-San Antonio University of the Incarnate Word Vet Tech Institute of Houston Vidor Church of Christ Wayland Baptist University West President Church of Christ West Texas A&M University West Texas Boys Ranch West Texas Boys Ranch Foundation West Texas Counseling & Guidance West Texas Rehabilitation Center Western Texas College World Challenge Inc. World Video Bible School Wyoming Technical Institute Young Life–San Angelo Area #TX-102 Young Men's Christian Association of San Angelo





GUIDELINES FOR GRANT SEEKERS

As a community foundation, we seek to support the entire range of human needs in the San Angelo area. With limited resources, however, we also must make judgments based on relative need and potential impact. Preference is given to applications that:

- Address a need in the San Angelo area.
- Enable charitable agencies to perform essential services that reduce costs, increase efficiency, build self-sufficiency, and strengthen internal management capabilities.
- Demonstrate strong volunteer involvement, broad community support, and increase the ability of existing institutions to reach a broader segment of the community.
- Are developed in consultation with other agencies to eliminate duplication of services.

Note that a grant seeker must be a 501(c)(3) tax-exempt organization, a school, or governmental subdivision.

GRANT REQUESTS

Grant requests are made online; guidelines and grant application information can be found at www.saafound.org

- Grant requests must be completed online by September 1.
- If needed, we will contact you for additional information in September.
- Grants are awarded by December.

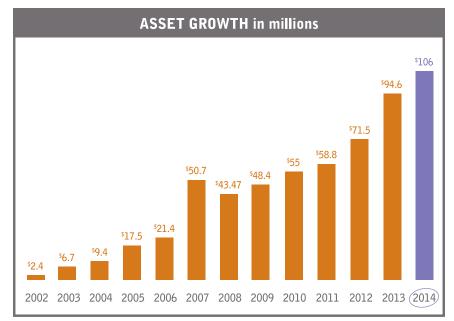
All grant decisions are made by our volunteer grants committee, supported by professional staff.

OUR LONG TERM INVESTMENT PHILOSOPHY

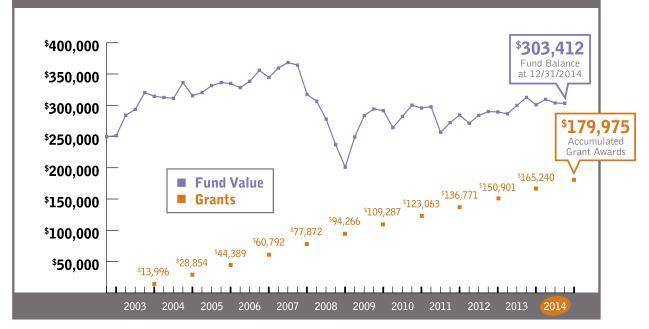
The San Angelo Area Foundation exists to provide perpetual income for endowments that benefit charities and philanthropic desires in the Concho Valley. Active investment management of funds is the best practice to accomplish this mission.

Our investment strategy permits us to distribute 5% annually in grants. This allows funds to increase in value during positive times and protects the value of the investment against inflation and market challenges.

The Foundations' board of directors and its investment committee works closely with our investment consultants to ensure we are positioned to achieve the goals of making distributions, while growing the principal, ensuring the perpetual nature of our funds.



\$250,000 ENDOWMENT FUND SINCE INCEPTION: AWARDING 5% IN GRANTS ANNUALLY



The graph above illustrates the benefit of creating an endowment at the San Angelo Area Foundation. In this example, the fund value starts with \$250,000 using the Foundation's investment portfolio and cumulative grant awards of 5% each year since 2003.

HOW FUNDS ARE INVESTED

Since inception, the Foundation's investment committee has worked closely with our advisors to come up with our asset mix.

This chart illustrates the current investment allocation for the investable assets of the Foundation. This allocation is set by the Foundation's investment committee in consultation with investment consultant's recommendations to ensure the Funds grow and meet our endowment distribution targets.

2014 ASSETS

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Cash 1.7%

Real Estate 2.4%

Commodities 3.1%

Energy/Natural Resources 3.1%

International Small Cap 3.2%

International Bonds 4.5%

Global Real Estate Equity 5.4%

US Small Cap Equity 12.6%

Domestic Bonds 16.6%

Non-US Equity 17.6%

US Large Cap Equity 29.8%

FINANCIAL HIGHLIGHTS - AS OF DECEMBER 31, 2014

ASSETS Cash and cash equivalents Contributions receivable Investments at market Fixed assets at cost, net of accumulated depreciation Oil & Gas interests Other assets	2014 2,176,592 0 101,401,787 3,100,855 89,972 30,789	2013 3,501,778 690,000 87,957,310 2,408,036 95,376 1
Total Assets	106,799,995	94,652,501
LIABILITIES Accounts & Grants Payable Present value of split interest trusts Deferred compensation Funds held as agency endowments	2,481 1,382,757 20,760 26,932,930	1,333 914,955 0 15,311,697
Total Liabilities	28,338,928	16,227,985
NET ASSETS Unrestricted Temporarily restricted	1,470,554 76,990,513	1,329,392 77,095,124
Total Net Assets	78,461,067	78,424,516
Total Liabilities & Net Assets	106,799,995	94,652,501

SUMMARIZED STATEMENT OF ACTIVITIES (NET OF AGENCY FUNDS)

REVENUES, GAINS AND OTHER SUPPORT Contributions Investment Income Net realized/unrealized gains on investments	9,708,498 2,024,045 835,575	16,381,229 256,163 8,919,080
Total Revenue, Gains and Other Support	12,568,118	25,556,472
GRANTS AND EXPENSES Grants, distributions and fund expenses Investment expenses Management and general expenses Fundraising expenses	11,296,644 488,979 630,902 75,727	4,965,141 334,573 362,657 88,526
Total Grants and Expenses	12,492,252	5,750,897
Change in value of split interest agreements	(39,315)	(40,962)
CHANGE IN NET ASSETS NET ASSETS AT BEGINNING OF YEAR	36,551 78,424,516	19,764,613 58,659,903
NET ASSETS, END OF YEAR	78,461,067	78,424,516

The financial information on this page has been summarized by management from the audited financial statements of the San Angelo Area Foundation. SAAF financial statements are audited annually by Condley and Company, LLP, of Abilene, Texas, an independent public accounting firm. Copies of the audit are available upon request from the Foundation office.

21

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22

...WHAT WILL YOUR LEGACY BE?



VISION

San Angelo Area Foundation exists to make philanthropic giving in San Angelo and the surrounding area easier and more efficient.

MISSION

The mission of the San Angelo Area Foundation is to build a legacy of philanthropy by attracting and prudently managing endowment funds that match donor interests with community needs.

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